Unconventional Sources of Innovation and Sustainability: Opportunities, Challenges, and Dilemmas of Technology

Christopher L TUCCI Imperial College London, United Kingdom

Francesco SCHIAVONE University of Naples Parthenope, Italy

Thierry BURGER-HELMCHEN University of Strasbourg, France

Yichuan WANG Sheffield University Management School, United Kingdom

Lujie CHEN Xi'an Jiaotong-Liverpool University, China

Sustainable innovation emerges and spreads in ways that have not been designed or foreseen by managers or public deciders. A thorough examination of the antecedents, consequences and diffusion of sustainable innovation shows that infrastructures and technologies play an important and often disregarded role in the way such innovation comes to light (Trischler et al., 2020; Zhang et al., 2020).

Sustainability and innovation are often analysed as a human- (employees, users or other stakeholders) driven phenomena (Jerónimo et al., 2020; Lee and Raschke, 2020). Of course, the human factor is a bare necessity, but the analyses are incomplete when they overlook the difficulties that arise and that can be overcome by a technology-oriented perspective. Few managers invest real effort in sustainability. Greening is often a marketing approach to comfort consumers or a specific group of stakeholders. Managers do not invest in sustainability as much as we thought for numerous reasons: because the cost is immediate, and the benefit appears only in the long term, the cost is borne by them and benefits shared by society, consumers are not willing to pay the additional costs for a sustainable product, government fiscal incentives are not well designed, etc. Therefore, management invests only in small, people-based operations when instead technology or infrastructure investment could help to innovate and diffuse sustainable practices.

As an example, Green Product Innovation (GPI) is defined as product innovations that are related to environmental innovation, including the innovation in products that promote energy-saving, pollution prevention, waste recycling, no toxicity, or green product designs (Zhang et al., 2020). Thus, GPI contributes to firms' sustainable competitive advantage through the development of eco-friendly technology. Those technologies improve existing knowledge bases and capacities, thereby adding to the long-term performance of firms or ecosystems that introduced them. Unconventional sources of innovation are emerging in the literature, partly because of the limitation of the debates about how to encourage large companies to invest in sustainable innovations. Previous work highlighted the role of unconventional people on creativity and innovation (Steiner, 1995) or the specificities of unconventional entrepreneurs or entrepreneurs with unconventional ties (Pagano et al., 2018). Sometimes innovation processes have a dark side (Gebauer et al., 2013), pinpointing the limits of collaboration and creative processes to overcome legal or official limitations. It has been shown that social innovation (Oeij et al., 2019).

In this Special Issue, we would like researchers to explore the key technological opportunities, challenges and dilemmas related to unconventional sources of innovation and how they contribute to the improvement of the sustainability of individuals, firms, and societies. Researchers should put forward the use of technologies (but without neglecting the human part). Technologies could be the result, the drivers, or the locus of diffusion of sustainable innovation sources.

Possible research questions comprise but are not limited to:

- **The use of technology by migrants or individuals in developing countries**. In recent years the use of the term *Jugaad* or reverse innovation has become popular (Agarwal et al., 2019; Burger-Helmchen and Hussler, 2020; Radjou et al., 2012). Innovation developed by migrants or people in developing countries may integrate technology and often incorporate a sustainability perspective. However, little is known about the links between the sources of innovation, technology, and sustainability when driven by survival.
- *The use of technology for sustainable innovation in rural areas versus cities.* Nowadays, living in a rural area does not mean to be cut off from the world. Innovations are fostered by the interaction of local knowledge and global networks even in rural areas (Tuitjer and Küpper, 2020). The sharing of knowledge occurs in specific ways (Caporuscio et al., 2020). What is the implication of unexpected generations of innovation linked to sustainability?
- *How unconventional can teams be to obtain innovation integrating sustainable perspectives?* Research on the composition of teams that come up with innovations indicates a need for different backgrounds and knowledge bases, but also the "imperious necessity of commonalities" (Neukam, 2017). How unconventional can a team be and still produce proper innovations?
- Unconventional crowds or unconventional crowd management for more sustainable innovation? Works on crowdsourcing have highlighted the fact that the solution often comes from unexpected sources (Afuah and Tucci, 2012; Tucci et al., 2018). Scholars show that beside the heterogeneity of a crowd, the management of the crowd has an important impact on the result (Schenk et al., 2017). For the specific case of sustainable oriented innovation, how should crowds be managed?
- *Cultural diversity in organization as drivers of sustainability-oriented innovation?* Employees of different cultures react differently to suitable issues or to use of technologies (Neukam and Guittard, 2018). However, the recent massive use of communication technology pushed toward more online interaction between members of the same global organizations. Does the use of online work between culturally different people and organizations favour innovation with a sustainable intent?
- *How do users exploit technologies to develop innovation with a high degree of unconventionality?* Users are a typical case of unconventional sources of innovation. Recent studies (e.g., Schiavone, 2020) uncovered various examples of how users of new technology generate sustainable, more efficient, innovative solutions to

combat the COVID-19 crisis. The question of what the technological conditions and needs leading to this specific type of user-generated unconventional innovation are requires further attention.

- **Does unconventional imply unofficial?** Pushing innovation can be done secretly even in huge firms. Bootlegging is developing in many firms, often to develop riskier projects, more radical innovation (Stephan and Bubenzer, 2019). However, no research investigates if those under-the-radar innovation projects are greener than the official ones. Is bootlegging a way to push innovations that are more sustainable than the official agenda of firms?
- **Do unconventional innovators more frequently depend on their hierarchical position?** Different hierarchical levels could have different predispositions to push innovation in ways that colleagues do not expect. From CEA to middle managers to front-line employees, they all have access to different information and can exploit different opportunities. Beyond innovation management practice, the hierarchical position may not be neutral (Mol and Birkinshaw, 2009).
- **Places and networks for unconventional sustainable innovation**. The literature studying the importance of places or networks for encouraging innovation recognizes the importance of communities and networks of practice (Akhtar et al., 2019; Füller et al., 2007). Those networks and places influence knowledge flows (Park and Vertinsky, 2016) on innovation and creativity (Mehouachi et al., 2016). However, the positive influence of networks of places and knowledge hubs of bringing forward sustainable innovation is not yet fully known and necessitates further investigation (Figge et al., 2002; Wagner et al., 2019)
- **Unconventional under time and money pressure**. Many researchers complain about insufficient financing while others seem to get too much (Dosi et al., 2006). It is true that financial control during the innovating processes is challenging (Bollinger, 2020) and that specific methods are needed for unconventional innovations (Stefani et al., 2019). Financial resources and time are among the scarce resources every entrepreneur and innovator face (Sirén et al., 2020). Does scarcity in those resources favour unconventional innovation or does it imply only marginal innovation? Do we need plenty of resources to produce innovations that are sustainable and consume fewer resources in the future?
- **Business model revolution with unconventional innovation**. The evolution of business models is dictated by several factors. In complex settings, the role played by ecosystems and platforms often outweigh other factors (Massa et al., 2018). This is true also for social innovation as well as sustainable endeavours (Gasparin et al., 2020). The technology perspective in those setting is a necessity, but how can unconventional innovation be integrated into business models?
- **Responsible digital innovation as a force for social value.** Digital innovation requires the consideration of responsible business principles in the areas of labour relations, corporate citizenship, stakeholders, and environments. While many leading companies jump on the bandwagon of digital transformation without scrupulous ethical considerations, negative consequences of technology use have been seen continuously for individuals, organizations, and societies as a whole (e.g., the system-design failure of Uber's self-driving car and Amazon's sexist AI recruiting tool) (Wang et al., 2020). To address this, it is essential to explore how digital innovation can be navigated to achieve social value through the convergence of technology and humanity.

Submission format and timelines:

Papers submitted to the Special Issue will be subject to the Journal review process and submission guidelines.

Paper submissions open: 1st April 2021

Paper submissions deadline: 31st July 2021

Complete first round of review: 1st December 2021

Selected authors submit revision: 1st February 2022

Complete second round of review: 1st May 2022

Final decision: 1st July 2022

References

Afuah, A. and Tucci, C.L. (2012), "Crowdsourcing as a Solution to Distant Search", *Academy of Management Review*, Vol. 37 No. 3, pp. 355–375.

Agarwal, N., Brem, A. and Dwivedi, S. (2019), "Frugal and reverse innovation for harnessing the business potential of emerging markets — the case of a danish mnc", *International Journal of Innovation Management*, available at:https://doi.org/10.1142/S1363919620500097.

Akhtar, P., Khan, Z., Rao-Nicholson, R., & Zhang, M. (2019). Building relationship innovation in global collaborative partnerships: big data analytics and traditional organizational powers. *R&D Management*, 49(1), 7-20.

Bollinger, S.R. (2020), "Creativity and forms of managerial control in innovation processes: tools, viewpoints and practices", *European Journal of Innovation Management*, Emerald Publishing Limited, Vol. 23 No. 2, pp. 214–229.

Burger-Helmchen, T. and Hussler, C. (2020), "Opening the reverse innovation black box to pinpoint its drivers and barriers in Western MNCs", *European Journal of International Management*.

Caporuscio, A., Ferretti, M., Leone, D. and Schiavone, F. (2020), "Exploring Knowledge Sharing in Sea-Land Logistics Networks: Lessons from the Port of Genoa", *Journal of Innovation Economics & Management*, De Boeck Supérieur, Louvain-la-Neuve, Vol. Prépublication No. 0, pp. I70-XXII.

Chang, Y.B. and Kwon, Y. (2018), "Ambiguities in valuing information technology firms: Do internet searches help?", *Journal of Business Research*, Vol. 92, pp. 260–269.

Dosi, G., Marengo, L. and Pasquali, C. (2006), "How much should society fuel the greed of innovators?: On the relations between appropriability, opportunities and rates of innovation", *Research Policy*, Vol. 35 No. 8, pp. 1110–1121.

Figge, F., Hahn, T., Schaltegger, S. and Wagner, M. (2002), "The Sustainability Balanced Scorecard – linking sustainability management to business strategy", *Business Strategy and the Environment*, Vol. 11 No. 5, pp. 269–284.

Füller, J., Jawecki, G. and Mühlbacher, H. (2007), "Innovation creation by online basketball communities", *Journal of Business Research*, Vol. 60 No. 1, pp. 60–71.

Gasparin, M., Green, W., Lilley, S., Quinn, M., Saren, M. and Schinckus, C. (2020), "Business as unusual: A business model for social innovation", *Journal of Business Research*, available at: https://doi.org/10.1016/j.jbusres.2020.01.034.

Gebauer, J., Füller, J. and Pezzei, R. (2013), "The dark and the bright side of co-creation: Triggers of member behavior in online innovation communities", *Journal of Business Research*, Vol. 66 No. 9, pp. 1516–1527.

Jerónimo, H.M., Henriques, P.L., Lacerda, T.C. de, da Silva, F.P. and Vieira, P.R. (2020), "Going green and sustainable: The influence of green HR practices on the organizational rationale for sustainability", *Journal of Business Research*, Vol. 112, pp. 413–421.

Lee, M.T. and Raschke, R.L. (2020), "Innovative sustainability and stakeholders' shared understanding: The secret sauce to 'performance with a purpose'", *Journal of Business Research*, Vol. 108, pp. 20–28.

Massa, L., Viscusi, G., and Tucci, C.L. (2018), "Business Models and Complexity", *Journal of Business Models*, Vol. 6 No. 1, pp. 59–71.

Mehouachi, C., Grandadam, D., Cohendet, P. and Simon, L. (2016), "Creative capabilities and the regenerative power of creative industries: local and global ingredients", in Wagner, M., Valls-Pasola, J. and Burger-Helmchen, T. (Eds.), *The Global Management of Creativity*, Routledge, Abingdon, Oxon ; New York, NY, pp. 59–81.

Mol, M.J. and Birkinshaw, J. (2009), "The sources of management innovation: When firms introduce new management practices", *Journal of Business Research*, Vol. 62 No. 12, pp. 1269–1280.

Neukam, M. and Guittard, C. (2018), "Reach for the stars: knowledge sharing in international organizations", *Journal of Innovation Economics & Management*, Vol. 27 No. 3, pp. 9–35.

Neukam, M.N. (2017), "Managing the fuzzy front-end in multicultural teams", *European Journal of Innovation Management*, Vol. 20 No. 4, pp. 578–598.

Oeij, P.R.A., van der Torre, W., Vaas, F. and Dhondt, S. (2019), "Understanding social innovation as an innovation process: Applying the innovation journey model", *Journal of Business Research*, Vol. 101, pp. 243–254.

Pagano, A., Petrucci, F. and Bocconcelli, R. (2018), "A business network perspective on unconventional entrepreneurship: A case from the cultural sector", *Journal of Business Research*, Vol. 92, pp. 455–464.

Park, C. and Vertinsky, I. (2016), "Reverse and conventional knowledge transfers in international joint ventures", *Journal of Business Research*, Vol. 69 No. 8, pp. 2821–2829.

Radjou, N., Prabhu, J., Ahuja, S. and Roberts, K. (2012), *Jugaad Innovation: Think Frugal, Be Flexible, Generate Breakthrough Growth*, John Wiley & Sons, San Francisco, CA.

Schenk, E., Guittard, C. and Pénin, J. (2017), "Open or proprietary? Choosing the right crowdsourcing platform for innovation", *Technological Forecasting and Social Change*, available at:https://doi.org/10.1016/j.techfore.2017.11.021.

Schiavone F., 2020. User Innovation in Healthcare. How Patients and Caregivers React Creatively to Illness. Springer

Sirén, C., Parida, V., Frishammar, J. and Wincent, J. (2020), "Time and time-based organizing of innovation: Influence of temporality on entrepreneurial firms' performance", *Journal of Business Research*, Vol. 112, pp. 23–32.

Stefani, U., Schiavone, F., Laperche, B. and Burger-Helmchen, T. (2019), "New tools and practices for financing novelty: A research agenda", *European Journal of Innovation Management*.

Steiner, C.J. (1995), "A Philosophy for Innovation: The Role of Unconventional Individuals in Innovation Success", *Journal of Product Innovation Management*, Vol. 12 No. 5, pp. 431–440.

Stephan, A. and Bubenzer, P. (2019), "Ex tenebris: Challenges and strategies for surfacing and reintegrating secret innovation projects", *Academy of Management Proceedings*, Academy of Management, Vol. 2019 No. 1, p. 18836.

Trischler, J., Johnson, M. and Kristensson, P. (2020), "A service ecosystem perspective on the diffusion of sustainability-oriented user innovations", *Journal of Business Research*, Vol. 116, pp. 552–560.

Tucci, C.L., Afuah, A. and Viscusi, G. (2018), *Creating and Capturing Value through Crowdsourcing*, OUP Oxford, Oxford.

Tuitjer, G. and Küpper, P. (2020), "How Knowledge-Based Local and Global Networks Foster Innovations in Rural Areas", *Journal of Innovation Economics & Management*, De Boeck Supérieur, Louvain-la-Neuve, Vol. Prépublication No. 0, pp. 168-XXI.

Wagner, M., Schaltegger, S., Hansen, E.G. and Fichter, K. (2019), "University-linked programmes for sustainable entrepreneurship and regional development: how and with what impact?", *Small Business Economics*, https://doi.org/10.1007/s11187-019-00280-4.

Wang, Y., Xiong, M., and Olya, H. (2020). "Toward an Understanding of Responsible Artificial Intelligence Practices", In *Proceedings of the 53rd Hawaii International Conference on System Sciences*. https://hdl.handle.net/10125/64352

Zhang, M., Zeng, W., Tse, Y.K., Wang, Y. and Smart, P. (2020), "Examining the antecedents and consequences of green product innovation", *Industrial Marketing Management*, https://doi.org/10.1016/j.indmarman.2020.03.028.

Christopher L. Tucci is Professor of Digital Strategy & Innovation at Imperial College Business School. He was Professor of Management of Technology at the Ecole Polytechnique Fédérale de Lausanne (EPFL), where he held the Chair in Corporate Strategy & Innovation. In 2018, he was Visiting Thought Leader at CEIBS in Shangai, China. He received the degrees of Ph.D. in Management from the Sloan School of Management, MIT; SM (Technology & Policy) from MIT; and BS (Mathematical Sciences), AB (Music), and MS (Computer Science) from Stanford University. He was an industrial computer scientist involved in developing Internet protocols and applying artificial intelligence tools. Professor Tucci teaches courses in Design Thinking, Digital Strategy, and Innovation Management. His primary area of interest is in how firms make transitions to new business models, technologies, and organizational forms. He also studies crowdsourcing, Internetworking, and digital innovations. He has published articles in, among others, *Academy of Management Review (AMR), Strategic Management Journal, Management Science, Research Policy, Communications of the ACM, Strategic Entrepreneurship Journal, Academy of Management Annals, and Journal of Product Innovation Management. His article with Allan Afuah, "Crowdsourcing as solution to distant search," won the Best Paper of 2012 for AMR. He is currently an Associate Editor of <i>Academy of Management Discoveries*. He has served in leadership positions in the Academy of Management (AOM) and the Strategic Management Society.

Francesco Schiavone is Associate Professor in management at University Parthenope, Naples, Italy. He received the Ph.D. degree in network economics and knowledge management from the Ca' Foscari University of Venice (Italy) in 2006. He is also an Affiliated Professor in innovation management at Emlyon (France). In April 2017 Prof. Schiavone has been habilitated as Full Professor in management by MIUR (Italian Ministry of Education and Research). Currently, his main research areas are technology management, strategic innovation, communities of practice, and healthcare management and innovation.

Thierry Burger-Helmchen is professor of Management at the university of Strasbourg. He is a researcher at BETA-UMR 7522 CNRS. He is the author of more than 40 articles in peer-reviewed journals, and he published several books (textbooks and research books) on economics and management. His research topics are innovation and creativity management.

Yichuan Wang is an Associate Professor of Digital Marketing at the University of Sheffield, UK. He holds a Ph.D. degree in Business & Information System from the Raymond J. Harbert College of Business, Auburn University. His research interests focus on examining the role of digital technologies and systems (e.g., big data analytics, AI, and social media) in influencing practices in marketing, tourism management, and healthcare management. His research has been published in the *Journal of Business Research, British Journal of Management, International Journal of Operations & Production Management, Annals of Tourism Research, Journal of Travel Research, Industrial Marketing Management, Information & Management, various IEEE TRANSACTIONS, International Journal of Production Economics*, among others. He has been edited several special issues on digitalization related topics in journals such as *Journal of Business Research, Industrial Marketing Management* and *Technological Forecasting and Social Change*. He sits in the editorial board of *Enterprise Information System* and *International Journal of Consumer Studies*.

Dr. Lujie CHEN is an Associate Professor of Management at Xi'an Jiaotong-Liverpool University and an honorary associate professor at Liverpool University, UK. Her research includes sustainable supply chain management, supply chain finance and Corporate Social Responsibility report investigations, and other related empirical operations management research. She is one of the first authors who carry out CSR reporting research in OM using empirical methods. Her publications have appeared in leading international journals such as *Harvard Business Review, International Journal* of Operations and Production Management, International Journal of Production Economics, Supply Chain Management: An International Journal, Industrial Marketing Management, International Journal of Production Research, Business and Society, Journal of Cleaner Production and Journal of Purchasing and Supply Chain Management among others. She serves as Guest Editor for the International Journal of Operations and Production Management, International Journal of Production Economics, and Industrial Marketing Management. Meanwhile, she serves as a regular reviewer for many OM journals.